

ANNUITY TRAINING REQUIREMENTS

Athene Annuity & Life Insurance Company

Athene's online training instructions are provided below. In addition to these carrier product training requirements, please be sure that you are compliant with all state training requirements prior to taking applications in states that require National Association of Insurance Commissioners (NAIC) and/or Best Interest compliance. In order to view the specific requirements of each state, please go to <https://www.reged.com/annuities-training-platform/> and complete all approved/required courses for your state of sale.

Note: Athene currently requires that you complete their online product training (required for ALL states regardless of the NAIC requirements).

Texas Resident Agents: Athene requires Texas resident agents to complete eight hours of annuity training during each licensing period. Additionally, Athene requires a current four-hour annuity training to be completed during the current period prior to an application being taken in Texas. If you are taking your initial training, Athene requires that you have eight hours of initial training prior to writing any business.

Athene New York Max Rate Product: Athene requires ALL agents complete the new 2017 training course prior to writing business.

Follow the steps below to ensure compliance with Athene's training requirements and avoid delays:

 **Product Training** – To access the Product Training go to <https://www.reged.com/annuities-training-platform/> and login.

Note: If you do not see the carrier/training you need listed, add the "Product Code" seen below in the Carrier-Specific Product Training section; note, you only need to complete the course for the product you will be selling.

Course Name	Product CODE (Athene)	Notes
ATHENE - Performance Elite	PerformanceElite_2015	
ATHENE - SPIA Only	SPIA_2016	
ATHENE - MaxRate Only	MaxRate_2017	
ATHENE - MaxRate NY Only	MaxRateNY_2017	
ATHENE - Ascent Pro Bonus	PROBO_2017	Training does include Ascent 10 bonus 2.0 product
ATHENE - Ascent Pro 7	PRO7_2017	
ATHENE - Ascent Pro 7 and 10	PRO710_2017	Training does not include the bonus product
ATHENE - Ascent Accumulator 5 and 7	ACCUM57_2017	
ATHENE - Ascent Accumulator 5, 7 and 10	ACCUM5710_2017	
ATHENE - Agility 7 and 10	Agility710_2018	Training does cover Agility 10 stand alone product
ATHENE - Protector 5 and 7	Protect57_2018	
ATHENE - Velocity	Velocity_2019	Annexus product
ATHENE - BCA 6, 8, 10 2.0	BCA6810_2019	Annexus product
ATHENE - BCA 6, 8, 10, 12 2.0	BCA681012_2019	Annexus product

 **Completion Records** – To print your certificate, go to <https://www.reged.com/annuities-training-platform/> Log in and go to: *Optional Insurance CE* and then *Course History*. For further assistance, please contact info@RegEd.com